an informal survey of add-on services

There is an innate problem with internet message boards—there are usually real people on the other end who upload comments and opinions. Whenever that happens, trouble is usually close behind. I happen to ascribe to the idea that, when left to their own devices, people would rather criticize than praise. It's more fun.

Nonetheless, **TheGrimescene.com** is an interesting message board and one of the best that serves contractors. Recently, *CT* asked Beth Borrego to post a question asking what other types of add-on services, besides pressure washing, her readers provided. Here is a sampling of the answers.

Concrete and landscaping installs.

Carlos Gonzales
New Look Power Wash
Northern CA

Non-pressure roof cleaning and interior cleaning service (maid, janitorial)

Michael Kreisle
First Choice Power Washing LLC
Lexington, KY

Some of the best money I make is from gutter cleaning at condo complexes—quarterly, bi-annually, and annually.

Jeff LeCours
J L Pressure Washing
Myrtle Beach, SC

We offer residential and light commercial repair and renovation services.

Home & Office
Service & Repair
Central Coast CA

I have done some residential gutter cleaning. Two services I haven't done but think would be a good add are window and awning cleaning.

Doug Dahlke
Square One Enterprises
Newnan, GA

Powerwashing for the first three years then added wood restoration two years ago.

It seems that powerwashing just naturally branches off into the wood category where it can actually triple the income over powerwashing alone (after much learning).

Repairs automatically branched off from the restoration add-on.

ABC Pressure Washing & Deck Rescue
Adrian B. Carrier, Owner
Houston (Kingwood), TX

In addition to pressure washing, window washing, roof cleaning, and awning care (we don't get much call for it, but it pays nice), we have recently added restaurant kitchen floor cleaning.

Scott Karvonen
Karvonen's Pro Clean
Sylverster, GA

I offer commercial and industrial window cleaning—five stories or less—in addition to the usual pressure washing. I also clean awnings when asked.

Micah Kommers, Greenville, SC

I offer wood restoration, gutter cleaning, and window cleaning.

Jeff Maycumber
All Clean Pressure Cleaning Service
Newnan, GA

Pressure washing, awning cleaning, and wood restoration.

John McIntyre
John McIntyre Maintenace, Inc.
Summerfield, FL

We are a full-service fire prevention/suppression company. We do fire extinguishers, sprinklers, fire alarms, emergency lighting, suppression system, and exhaust system installations. We do something else, yeah, we clean exhaust systems too.

Douglas Hicks
General Fire Equipment Co of Eastern Oregon, Inc.
Baker, OR CT